

BIO overview

Instruments

Debt & equity

Financing

In €, \$ or local currency

Sectors

All sectors, except those on the exclusion lists of the IFC and EDFI

www.ifc.org/exclusionlist

www.edfi.eu/policy

Departments

Private equity and debt funds

Financial institutions

Enterprises

Infrastructure

Preference for

Agribusiness and manufacturing

Financial sector targeting MSMEs

Renewable energy, digital infrastructure and waste management

Basic services to the population



We offer

Patient capital

To scale up your business and increase your impact

Ticket size

EUR 2 - 10 M

Flexible instruments

Senior debt, junior & mezzanine

Equity as a co-investment

Technical assistance

Flexible terms

Long tenor (3-10+ years)

Grace period (1-3 years)

USD, EUR, or local currency

Technical assistance and feasibility studies

For clients on a cost-sharing basis up to EUR 350,000

Implemented by third parties; e.g. capacity building, value chain strengthening, certification preparation, E&S, ESMS, Gender, Climate, ...

Impact and sustainability

BIO supports agribusinesses and manufacturing companies that create decent jobs, reinforce local value chains and promote environmentally responsible practices. In the case of agribusinesses specifically, we support inclusive and sustainable business models that empower small-scale farmers and increase their resilience to climate change, with the objectives of increasing both agricultural productivity and farmers' incomes in line with the UN Sustainable Development Goals (SDGs).

To minimize environmental and social risks while maximizing the impact of its private companies investments, BIO will concentrate its compliance and transformational efforts on effectively addressing the most significant environmental and social challenges within developing countries. Those can include working conditions and wages (for direct and indirect workers), gender equality and economic opportunities between men and women, access to land, environmental impact management (i.e. deforestation, resources and water efficiency, waste and pollution management, biodiversity) and vulnerability to climate impacts.



Puratos Grand-Place, BIO-funded since 2006, is now Vietnam's leading B2B chocolate and cocoa producer.

Are you eligible?

- ✓ At least 3 years of track-record
- ✓ EBITDA positive and/or a strong sponsor/ shareholder
- ✓ Experienced management team on the ground
- ✓ Audited financial statements
- ✓ Good solvency and debt-servicing capacity

Eligible countries

Europe & Central Asia

Ukraine

Latin America & Caribbean

Bolivia, Brazil, Colombia, Costa Rica, Dominican Republic, Ecuador, El Salvador, Honduras, Paraguay, Peru

Middle East & North Africa

Egypt, Morocco, Tunisia, Palestinian Territories

South & East Asia

Cambodia, Indonesia, Philippines, Vietnam, Bangladesh, India, Nepal, Pakistan, Sri Lanka

Sub-Saharan Africa

Angola, Benin, Burkina Faso, Burundi, Cameroon, Central African Republic, Chad, Comoros, Democratic Republic of Congo, Republic of Congo, Côte d'Ivoire, Djibouti, Eritrea, Ethiopia, Gambia, Guinea, Guinea-Bissau, Kenya, Lesotho, Liberia, Madagascar, Malawi, Mali, Mauritania, Mozambique, Niger, Nigeria, Rwanda, São Tomé and Príncipe, Senegal, Sierra Leone, South Africa, South Sudan, Sudan, Tanzania, Togo, Uganda, Zambia, Zimbabwe

What next?

For a review of your project/funding request, please reach out to BIO (investment@bio-invest.be). More details on bio-invest.be/apply-for-investment.

From financing to real impact

BIO partners with ambitious entrepreneurs in emerging and developing markets. Through tailored debt and equity solutions, we enable companies to scale responsibly, strengthen local value chains and create quality employment.

Below are a few examples of how our investments translate into tangible development outcomes on the ground.



BIO

Investing in
a sustainable future

Gebana



 **Burkina Faso**

 EUR 3 M

 Senior secured debt

Sector Agri-value chain, cashew and dried mango

Competitive edge Established player (15+ years) and strong Fairtrade-pioneer shareholder

Outreach 3,000 smallholder farmers and 100% for exports

Project A new cashew and dried mango processing facility

Development impact rationale:

- Local economic growth: additional 800 permanent and seasonal jobs created
- Private sector consolidation: structure local cashew and mango transformation markets with sourcing of raw materials from an additional 3,500 outgrower farmers
- Rural development: field extensionists to boost yield
- Promotion of ESG best practices: training its supply chain

Geuther



 **Vietnam**

 EUR 2.9 M

 Senior secured debt

Sector Manufacturing, wood products for babies (beds, safety gates)

Competitive edge Leading company in this niche market

Outreach 75% of raw materials are sourced locally, added value in the rubberwood value chain

Project Finance the new production site

Development impact rationale:

- Local economic growth: job creation, indirect job creation in the rubberwood value chain
- Private sector consolidation/innovation: local processing of raw wood into high quality wooden furniture
- Fight against climate change: PEFC certification, long term carbon sequestration, recycling of wood dust in pellets
- Promotion of ESG best practices

Vivero Los Viñedos



 **Peru**

 USD 9 M

 Senior secured debt

Sector Agri-value chain, plant nursery

Competitive edge R&D expertise, strong management with longstanding expertise

Outreach 660 clients

Project Investment in the company's propagation and nursery capacities and permanent working capital to support the company's growth

Development impact rationale:

- Gender: women-owned and managed company, 45% women workers
- Innovation in the agri-value chain: (i) research on plant varieties more resilient to climate change, (ii) R&D on biopesticides and biofertilizers i.e. how much conventional pesticides can be replaced by biopesticides
- Supporting expansion of other product lines (e.g. vegetables) that are farmed by smallholder farmers